



Harbin Electric Corporation Co., Ltd.

1399 Chuangxinyi Road
Songbei District
Harbin, Heilongjiang Province
The People's Republic of China

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Songbei District
Harbin, Heilongjiang Province
The People's Republic of China

20 March 2019

Dear Sirs/Madams,

VOLUNTARY CONDITIONAL OFFER (THE "H SHARE OFFER") BY CITIGROUP GLOBAL MARKETS ASIA LIMITED ON BEHALF OF HARBIN ELECTRIC CORPORATION CO., LTD. ("HEG") TO ACQUIRE ALL OF THE ISSUED H SHARES IN HARBIN ELECTRIC COMPANY LIMITED (STOCK CODE: 1133) ("HEC")

We refer to the composite document to be jointly issued by HEG and HEC dated on or about 20 March 2019 (the "**Composite Document**") in relation to the captioned matter. Unless otherwise defined herein, terms used in this letter shall have the same meanings as defined in the Composite Document.

We hereby confirm that we have given our consent and have not withdrawn our consent to the issue of the Composite Document with references to our name and/or our logo in the form and context in which they appear in the Composite Document.

We hereby further consent to this letter being made available for inspection as described in the section headed "General Information" in Appendix IV to the Composite Document.

Yours sincerely,

for and on behalf of
Citigroup Global Markets Asia Limited

A handwritten signature in black ink, appearing to read 'Colin Banfield', written over a horizontal line.

Name: Colin Banfield
Title: Managing Director